

Partnering with Reaching Out

Reaching Out would like to develop partnerships with organizations that share our goal of sustainable business practices. We would like to work with others who want to:

- Create positive, authentic and memorable experiences for foreign tourists so they tell their friends, stay longer and come back
- · Implement ways to reduce our impact on the environment
- Create more opportunities for the people from Vietnam to achieve their potential (including access for disabled people).

The following partnership packages are meant to be a platform for future work together. We are happy to discuss alternative ways of working towards common goals at any time.

Reaching Out's responsibility

- Give priority in customized tours and/or group reservations for Partner's guests (at other times by appointment)
- Give priority in design and produce customized gifts for Partner's guests as corporate gifts
- Assistance in helping Partner fulfill 'Corporate Social Responsibility' Pledge (such as local purchasing, sponsorship, community work, consulting in having accessible facilities/ environment for everyone to improve partner's service
- · Reaching Out agrees to promote Partner in our store (display partner's flyer/ brochure)
- Reaching Out agrees to promote Partner on our website

Partner's responsibility

- Partner agrees to actively recommend Reaching Out craftshop and Reaching Out teahouse as 2 preferred places to purchase gifts and get some refreshments. (Reaching Out are selected to be a reference for your guest)
- Partner agrees to actively recommend Reaching Out's Handicraft Workshop Tour as an activity in Hoi An
- Partner agrees to promote Reaching Out in its information desks (display Reaching Out's flyer/ brochure)
- Partner agrees to promote Reaching Out on its website



If you agree, we will be happy to sign with you a "gentlemen agreement" to develop our good collaboration all year around.

Send to us more your customer for the wellness of the two parties, we will give to your customer with good service, good quality and at the right rate.

Thank you again for your understanding and I remain at your disposal for more information and your visit in Reaching Out, Hoi An.

Partner's name

Reaching Out (Hòa Nhập)

Signature and date

Name and position

Organisation name

Signature and date

Le Nguyen Binh

Name and position

Reaching Out (Hòa Nhập)

Organisation name